



Compliance & Risk Mitigation

- Payroll tax filing and compliance
- Human Resource compliance
 - Employee handbooks, HR library, Live HR support
 - New Hire reporting
 - Employee verification (EVS)
- Automation of time and attendance



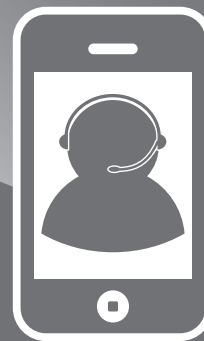
Fraud Protection

- Payroll checks draw off Paycor's BOK Financial Account eliminating payroll check fraud



Employee Engagement

- Online check stubs (mobile application access)
- "Bank At Work" through BOK Financial for employees
- Benefit Enrollment through Employee Self-Serve Portal



Customer Service

- Dedicated payroll specialist
- Intuitive software
- Full-service set-up
- Online access to information
- No call center



Cash Flow

- Preferential pricing only for BOK Financial clients
- Employment Tax Credits
- Workers' comp filing and underwriting



Who is a good prospect?

- Any business with 1-1,000+ employees
- Clients and prospects worried about HR and tax compliance
- Clients and prospects already outsourcing payroll and HR (e.g. ADP or Paychex)
- Clients and prospects using an internal payroll and HR system or software (e.g. QuickBooks or Intuit)
- Clients or prospects who wish to understand how recent HR legislation may impact their business
- Clients or prospects that want to evaluate payroll tax incentives

Why is it good for the bank & banker?

We want BOK Financial business clients paying their employees through BOK Financial .

- Ensures that all payroll checks and direct deposits are processed through BOK Financial
- Keeps the deposits and transaction volume in the bank

Online Payroll powered by Paycor was designed:

- To help the bank acquire new clients by giving preferential pricing only to clients that have payroll funds debited from a BOK Financial DDA account
- As a sticky product to retain clients because the business loses the preferential pricing if they ever leave the bank

Online Payroll powered by Paycor:

- As consultative bankers Online Payroll provides a differentiated HR and payroll product that solves a critical need that every business with employees must solve
- Includes intuitive software combined with dedicated customer service

Revenue sharing to the bank.

Individual incentives for the banker.



Employee Administration

- Employee handbooks
- HR best practices
- HR advice & guidance
- Employment screening
- Benefits management
- Applicant Tracking

Payroll & Time

- Payroll & tax filing
- Online check stubs
- Employee mobile access
- Time management
- Attendance tracking
- Time clock devices

Additional Services

- Custom reports
- Workers' compensation
- Tax credit services

What to ask your clients and prospects?

- How do you currently manage/handle payroll and Human Resource?
- Compliance with the ever changing Human Resource and wage and hour laws is increasingly challenging, how are you handling Human Resource compliance?
- What's a good time for my Paycor partner to contact you?

Call us
855-565-3302



Email us
BOKF@paycor.com